

**U.S. light-truck sales, March & 3 months 2013**

Vehicles are domestic unless noted.

|                                | March 2013     | March 2012     | 3 mos. 2013    | 3 mos. 2012    |                                   | March 2013    | March 2012    | 3 mos. 2013    | 3 mos. 2012    |   | March 2013     | March 2012     | 3 mos. 2013      | 3 mos. 2012      |
|--------------------------------|----------------|----------------|----------------|----------------|-----------------------------------|---------------|---------------|----------------|----------------|---|----------------|----------------|------------------|------------------|
| X1 (I)                         | 2,764          | -              | 5,411          | -              | Pilot                             | 11,207        | 10,097        | 28,226         | 25,341         | Tundra  | 9,270          | 8,594          | 23,580           | 20,434           |
| X3                             | 3,031          | 2,135          | 7,211          | 6,653          | Ridgeline                         | 1,712         | 1,215         | 4,265          | 3,830          | <b>Toyota Division (D)</b>  | <b>59,018</b>  | <b>57,649</b>  | <b>150,429</b>   | <b>138,768</b>   |
| X5                             | 3,876          | 2,841          | 11,891         | 8,675          | <b>Honda Division (D)</b>         | <b>50,730</b> | <b>44,753</b> | <b>124,044</b> | <b>109,830</b> | <b>Toyota Division (I)</b>  | <b>12,136</b>  | <b>8,855</b>   | <b>33,159</b>    | <b>20,711</b>    |
| X6                             | 410            | 249            | 1,264          | 1,033          | <b>Honda Division (I)</b>         | <b>10</b>     | <b>8,620</b>  | <b>55</b>      | <b>21,588</b>  | <b>Total Toyota Division</b>  | <b>71,154</b>  | <b>66,504</b>  | <b>183,588</b>   | <b>159,479</b>   |
| <b>BMW division (D)</b>        | <b>7,317</b>   | <b>5,225</b>   | <b>20,366</b>  | <b>16,361</b>  | <b>Total Honda Division</b>       | <b>50,740</b> | <b>53,373</b> | <b>124,099</b> | <b>131,418</b> | <b>Toyota Motor Sales (D)</b>   | <b>66,927</b>  | <b>63,425</b>  | <b>168,500</b>   | <b>152,774</b>   |
| <b>BMW division (I)</b>        | <b>2,764</b>   | -              | <b>5,411</b>   | -              | <b>American Honda (D)</b>         | <b>57,855</b> | <b>49,603</b> | <b>142,030</b> | <b>123,125</b> | <b>Toyota Motor Sales (I)</b>   | <b>14,435</b>  | <b>11,742</b>  | <b>39,649</b>    | <b>28,451</b>    |
| <b>Total BMW division</b>      | <b>10,081</b>  | <b>5,225</b>   | <b>25,777</b>  | <b>16,361</b>  | <b>AMERICAN HONDA (I)</b>         | <b>10</b>     | <b>8,620</b>  | <b>55</b>      | <b>21,588</b>  | <b>TOYOTA MOTOR SALES</b>   | <b>81,362</b>  | <b>75,167</b>  | <b>208,149</b>   | <b>181,225</b>   |
| Countryman (I)                 | 1,761          | 1,579          | 4,839          | 4,132          | <b>AMERICAN HONDA (I)</b>         | <b>57,865</b> | <b>58,223</b> | <b>142,085</b> | <b>144,713</b> | Q5 (I)  | 3,099          | 2,225          | 8,196            | 5,970            |
| <b>Total Mini</b>              | <b>1,761</b>   | <b>1,579</b>   | <b>4,839</b>   | <b>4,132</b>   | Santa Fe                          | 7,116         | 5,853         | 19,446         | 14,535         | Q7 (I)  | 1,092          | 716            | 2,901            | 1,955            |
| <b>BMW Group (D)</b>           | <b>7,317</b>   | <b>5,225</b>   | <b>20,366</b>  | <b>16,361</b>  | Tucson (I)                        | 4,073         | 4,197         | 11,010         | 11,049         | <b>Total Audi (I)</b>   | <b>4,191</b>   | <b>2,941</b>   | <b>11,097</b>    | <b>7,925</b>     |
| <b>BMW Group (I)</b>           | <b>4,525</b>   | <b>1,579</b>   | <b>10,250</b>  | <b>4,132</b>   | Veracruz (I)                      | 39            | 622           | 136            | 1,809          | Cayenne (I)   | 1,508          | 1,255          | 4,181            | 2,905            |
| <b>BMW GROUP</b>               | <b>11,842</b>  | <b>6,804</b>   | <b>30,616</b>  | <b>20,493</b>  | <b>Hyundai division (D)</b>       | <b>7,116</b>  | <b>5,853</b>  | <b>19,446</b>  | <b>14,535</b>  | <b>Total Porsche (I)</b>  | <b>1,508</b>   | <b>1,255</b>   | <b>4,181</b>     | <b>2,905</b>     |
| Town & Country                 | 11,626         | 12,476         | 26,765         | 27,734         | <b>Hyundai division (I)</b>       | <b>4,112</b>  | <b>4,819</b>  | <b>11,146</b>  | <b>12,858</b>  | Routan  | 39             | 590            | 704              | 2,207            |
| <b>Total Chrysler Division</b> | <b>11,626</b>  | <b>12,476</b>  | <b>26,765</b>  | <b>27,734</b>  | <b>Total Hyundai division</b>     | <b>11,228</b> | <b>10,672</b> | <b>30,592</b>  | <b>27,393</b>  | Tiguan (I)  | 3,304          | 2,659          | 7,961            | 7,247            |
| Grand Caravan                  | 11,110         | 13,700         | 26,490         | 34,462         | Sedona (I)                        | 54            | 2,054         | 555            | 5,000          | Touareg (I)   | 726            | 748            | 2,524            | 2,302            |
| Durango                        | 5,441          | 4,590          | 13,570         | 11,046         | Sorento                           | 10,005        | 10,303        | 25,955         | 26,011         | <b>VW division (D)</b>  | <b>39</b>      | <b>590</b>     | <b>704</b>       | <b>2,207</b>     |
| Journey                        | 7,283          | 7,659          | 22,992         | 18,133         | Sportage (I)                      | 2,680         | 3,643         | 7,436          | 9,888          | <b>VW division (I)</b>  | <b>4,030</b>   | <b>3,407</b>   | <b>10,485</b>    | <b>9,549</b>     |
| Nitro                          | -              | 575            | -              | 2,665          | <b>Total Kia (D)</b>              | <b>10,005</b> | <b>10,303</b> | <b>25,955</b>  | <b>26,011</b>  | <b>Total VW division</b>  | <b>4,069</b>   | <b>3,997</b>   | <b>11,189</b>    | <b>11,756</b>    |
| <b>Total Dodge</b>             | <b>23,834</b>  | <b>26,524</b>  | <b>63,052</b>  | <b>66,306</b>  | <b>Total Kia (I)</b>              | <b>2,734</b>  | <b>5,697</b>  | <b>7,991</b>   | <b>14,888</b>  | <b>VW Group of America (D)</b>  | <b>39</b>      | <b>590</b>     | <b>704</b>       | <b>2,207</b>     |
| Cargo van                      | 709            | 701            | 1,760          | 1,655          | <b>Total Kia</b>                  | <b>12,739</b> | <b>16,000</b> | <b>33,946</b>  | <b>40,899</b>  | <b>VW Group of America (I)</b>  | <b>9,729</b>   | <b>7,603</b>   | <b>25,763</b>    | <b>20,379</b>    |
| Dakota                         | -              | 82             | -              | 376            | <b>Hyundai-Kia Automotive (D)</b> | <b>17,121</b> | <b>16,156</b> | <b>45,401</b>  | <b>40,546</b>  | <b>VW GROUP OF AMERICA†</b>   | <b>9,768</b>   | <b>8,193</b>   | <b>26,467</b>    | <b>22,586</b>    |
| Ram                            | 33,831         | 26,960         | 77,594         | 67,464         | <b>Hyundai-Kia Automotive (I)</b> | <b>6,846</b>  | <b>10,516</b> | <b>19,137</b>  | <b>27,746</b>  | XC60 (I)  | 1,690          | 1,563          | 4,752            | 3,873            |
| <b>Total Ram</b>               | <b>34,540</b>  | <b>27,743</b>  | <b>79,354</b>  | <b>69,495</b>  | <b>HYUNDAI-KIA AUTOMOTIVE</b>     | <b>23,967</b> | <b>26,672</b> | <b>64,538</b>  | <b>68,292</b>  | XC90 (I)  | 641            | 967            | 1,651            | 2,582            |
| <b>Total Dodge/Ram</b>         | <b>58,374</b>  | <b>54,267</b>  | <b>142,406</b> | <b>135,801</b> | Evolve (I)                        | 1,157         | 785           | 3,067          | 2,180          | <b>VOLVO CARS N.A.</b>  | <b>2,331</b>   | <b>2,530</b>   | <b>6,403</b>     | <b>6,455</b>     |
| Compass                        | 5,111          | 3,987          | 12,003         | 9,107          | LR2 (I)                           | 313           | 270           | 886            | 773            | <b>Total domestic light truck</b>   | <b>589,155</b> | <b>537,660</b> | <b>1,510,796</b> | <b>1,364,326</b> |
| Grand Cherokee                 | 12,629         | 14,096         | 33,133         | 37,503         | LR4 (I)                           | 649           | 852           | 1,778          | 1,981          | <b>Total import light truck</b>   | <b>104,711</b> | <b>98,677</b>  | <b>262,314</b>   | <b>246,788</b>   |
| Liberty                        | 1,408          | 7,605          | 4,972          | 21,799         | Range Rover (I)                   | 809           | 936           | 2,790          | 2,149          | <b>TOTAL U.S. LIGHT TRUCK</b>   | <b>693,866</b> | <b>636,337</b> | <b>1,773,110</b> | <b>1,611,114</b> |
| Patriot                        | 7,420          | 6,879          | 18,997         | 15,965         | Range Rover Sport (I)             | 1,386         | 1,356         | 3,898          | 3,576          | *Estimate   |                |                |                  |                  |
| Wrangler                       | 12,901         | 12,557         | 31,846         | 29,772         | <b>Total Land Rover truck (I)</b> | <b>4,314</b>  | <b>4,199</b>  | <b>12,419</b>  | <b>10,659</b>  | †Volkswagen AG purchased the remaining 50.1% stake in Porsche AG and became its parent company on Aug. 1, 2012. |                |                |                  |                  |
| <b>Total Jeep</b>              | <b>39,469</b>  | <b>45,124</b>  | <b>100,951</b> | <b>114,146</b> | <b>JAGUAR LAND ROVER N.A.</b>     | <b>4,314</b>  | <b>4,199</b>  | <b>12,419</b>  | <b>10,659</b>  | Note: (D) = produced in North America; (I) = imported to U.S.   |                |                |                  |                  |
| <b>CHRYSLER GROUP</b>          | <b>109,469</b> | <b>111,867</b> | <b>270,122</b> | <b>277,681</b> | CX-5 (I)                          | 7,116         | 3,629         | 17,811         | 3,986          | Source: Automotive News Data Center and company sources   |                |                |                  |                  |
| G class (I)                    | 250            | 88             | 612            | 261            | CX-7 (I)                          | -             | 2,048         | -              | 7,279          |   |                |                |                  |                  |
| GL                             | 2,803          | 1,969          | 7,618          | 5,154          | CX-9 (I)                          | 4,281         | 1,913         | 8,991          | 6,030          |   |                |                |                  |                  |
| GLK (I)                        | 2,694          | 2,422          | 7,510          | 6,028          | Mazda5 (I)                        | 2,526         | 1,256         | 6,666          | 3,941          |   |                |                |                  |                  |
| M class                        | 3,501          | 4,070          | 9,162          | 11,480         | Tribute                           | -             | 162           | -              | 412            |   |                |                |                  |                  |
| R class                        | 5              | 144            | 20             | 437            | <b>Mazda (D)</b>                  | <b>-</b>      | <b>162</b>    | <b>-</b>       | <b>412</b>     |   |                |                |                  |                  |
| Sprinter                       | 1,529          | 1,375          | 3,834          | 3,129          | <b>Mazda (I)</b>                  | <b>13,923</b> | <b>8,846</b>  | <b>33,468</b>  | <b>21,236</b>  |   |                |                |                  |                  |
| <b>Daimler AG (D)</b>          | <b>7,838</b>   | <b>7,558</b>   | <b>20,634</b>  | <b>20,200</b>  | <b>MAZDA</b>                      | <b>13,923</b> | <b>9,008</b>  | <b>33,468</b>  | <b>21,648</b>  |   |                |                |                  |                  |
| <b>Daimler AG (I)</b>          | <b>2,944</b>   | <b>2,510</b>   | <b>8,122</b>   | <b>6,289</b>   | Endeavor                          | 14            | 77            | 24             | 270            |   |                |                |                  |                  |
| <b>DAIMLER AG</b>              | <b>10,782</b>  | <b>10,068</b>  | <b>28,756</b>  | <b>26,489</b>  | Outlander (I)                     | 917           | 705           | 2,953          | 2,053          |   |                |                |                  |                  |
| E-series/Club Wagon            | 2,234          | 2,393          | 5,168          | 5,717          | Outlander Sport (D)               | 2,361         | -             | 5,193          | -              |   |                |                |                  |                  |
| E-series van                   | 9,082          | 9,915          | 22,471         | 23,477         | Outlander Sport (I)               | 81            | 1,643         | 243            | 4,136          |   |                |                |                  |                  |
| Edge                           | 12,237         | 14,058         | 31,534         | 32,908         | Total Outlander Sport             | 2,442         | 1,643         | 5,436          | 4,136          |   |                |                |                  |                  |
| Escape                         | 28,934         | 22,679         | 72,983         | 58,604         | <b>Mitsubishi (D)</b>             | <b>2,375</b>  | <b>77</b>     | <b>5,217</b>   | <b>270</b>     |   |                |                |                  |                  |
| Expedition                     | 3,070          | 3,022          | 7,928          | 8,422          | <b>Mitsubishi (I)</b>             | <b>998</b>    | <b>2,348</b>  | <b>3,196</b>   | <b>6,189</b>   |   |                |                |                  |                  |
| Explorer                       | 18,599         | 13,239         | 51,197         | 33,645         | <b>MITSUBISHI</b>                 | <b>3,373</b>  | <b>2,425</b>  | <b>8,413</b>   | <b>6,459</b>   |   |                |                |                  |                  |
| F series                       | 67,513         | 58,061         | 168,843        | 143,827        | EX (I)                            | 146           | 378           | 464            | 1,010          |   |                |                |                  |                  |
| Flex                           | 2,167          | 3,330          | 5,444          | 6,807          | FX (I)                            | 968           | 989           | 2,155          | 3,039          |   |                |                |                  |                  |
| Ranger                         | -              | 4,404          | -              | 13,929         | JX                                | 2,633         | 540           | 6,903          | 540            |   |                |                |                  |                  |
| Transit Connect (I)            | 3,655          | 2,973          | 10,426         | 7,432          | <b>QX56 (I)</b>                   | <b>1,143</b>  | <b>1,334</b>  | <b>3,370</b>   | <b>3,516</b>   |   |                |                |                  |                  |
| <b>Ford division (D)</b>       | <b>143,836</b> | <b>131,101</b> | <b>365,568</b> | <b>327,336</b> | Total QX56                        | 1,143         | 1,334         | 3,370          | 3,516          |   |                |                |                  |                  |
| <b>Ford division (I)</b>       | <b>3,655</b>   | <b>2,973</b>   | <b>10,426</b>  | <b>7,432</b>   | <b>Infiniti (D)</b>               | <b>2,633</b>  | <b>540</b>    | <b>6,903</b>   | <b>540</b>     |   |                |                |                  |                  |
| <b>Total Ford division</b>     | <b>147,491</b> | <b>134,074</b> | <b>375,994</b> | <b>334,768</b> | <b>Infiniti (I)</b>               | <b>2,257</b>  | <b>2,701</b>  | <b>5,989</b>   | <b>7,565</b>   |   |                |                |                  |                  |
| MKT                            | 571            | 785            | 1,493          | 1,485          | <b>Total Infiniti</b>             | <b>4,890</b>  | <b>3,241</b>  | <b>12,892</b>  | <b>8,105</b>   |   |                |                |                  |                  |
| MKX                            | 2,354          | 2,609          | 6,066          | 6,427          | Armada                            | 1,335         | 1,827         | 3,934          | 5,037          |   |                |                |                  |                  |
| Navigator                      | 616            | 644            | 1,827          | 2,117          | Frontier                          | 6,818         | 6,087         | 12,178         | 14,106         |   |                |                |                  |                  |
| <b>Total Lincoln</b>           | <b>3,541</b>   | <b>4,038</b>   | <b>9,386</b>   | <b>10,029</b>  | Murano (I)                        | 4,870         | 6,203         | 11,853         | 15,143         |   |                |                |                  |                  |
| <b>Ford Motor Co. (D)</b>      | <b>147,377</b> | <b>135,139</b> | <b>374,954</b> | <b>337,365</b> | NV                                | 1,337         | 1,232         | 3,332          | 2,795          |   |                |                |                  |                  |
| <b>Ford Motor Co. (I)</b>      | <b>3,655</b>   | <b>2,973</b>   | <b>10,426</b>  | <b>7,432</b>   | Pathfinder                        | 9,071         | 3,273         | 22,366         | 8,210          |   |                |                |                  |                  |
| <b>FORD MOTOR CO.</b>          | <b>151,032</b> | <b>138,112</b> | <b>385,380</b> | <b>344,797</b> | <i>Quest (I)</i>                  | <i>1,345</i>  | <i>2,596</i>  | <i>3,454</i>   | <i>4,986</i>   |   |                |                |                  |                  |
| Enclave                        | 5,676          | 3,659          | 15,812         | 10,950         | Total Quest                       | 1,345         | 2,596         | 3,454          | 4,986          |   |                |                |                  |                  |
| Encore (I)                     | 3,003          | -              | 4,953          | -              | Rogue (I)                         | 15,381        | 16,972        | 34,296         | 40,299         |   |                |                |                  |                  |
| <b>Buick (D)</b>               | <b>5,676</b>   | <b>3,659</b>   | <b>15,812</b>  | <b>10,950</b>  | Titan                             | 2,084         | 1,731         | 5,112          | 4,613          |   |                |                |                  |                  |
| <b>Buick (I)</b>               | <b>3,003</b>   | -              | <b>4,953</b>   | -              | Xterra                            | 2,913         | 1,683         | 4,890          | 4,601          |   |                |                |                  |                  |
| <b>Total Buick</b>             | <b>8,679</b>   | <b>3,659</b>   | <b>20,765</b>  | <b>10,950</b>  | <b>Nissan Division (D)</b>        | <b>23,558</b> | <b>15,833</b> | <b>51,812</b>  | <b>39,362</b>  |   |                |                |                  |                  |
| Escalade                       | 987            | 1,010          | 2,690          | 3,006          | <b>Nissan Division (I)</b>        | <b>21,596</b> | <b>25,771</b> | <b>49,603</b>  | <b>60,428</b>  |   |                |                |                  |                  |
| Escalade ESV                   | 746            | 656            | 1,846          | 1,877          | <b>Total Nissan Division</b>      | <b>45,154</b> | <b>41,604</b> | <b>101,415</b> | <b>99,790</b>  |   |                |                |                  |                  |
| Escalade EXT                   | 211            | 136            | 574            | 394            | <b>Nissan N.A. (D)</b>            | <b>26,191</b> | <b>16,373</b> | <b>58,715</b>  | <b>39,902</b>  |   |                |                |                  |                  |
| SRX                            | 4,368          | 4,143          | 12,856         | 13,292         | <b>Nissan N.A. (I)</b>            | <b>23,853</b> | <b>28,472</b> | <b>55,592</b>  | <b>67,993</b>  |   |                |                |                  |                  |
| <b>Total Cadillac</b>          | <b>6,312</b>   | <b>5,945</b>   | <b>17,966</b>  | <b>18,569</b>  | <b>NISSAN N.A.</b>                | <b>50,044</b> | <b>44,845</b> | <b>114,307</b> | <b>107,895</b> |   |                |                |                  |                  |
| Avalanche                      | 2,057          | 2,083          | 6,259          | 5,494          | Forester (I)                      | 9,050         | 6,192         | 21,144         | 16,874         |   |                |                |                  |                  |
| Captiva Sport                  | 4,576          | 2,670          | 12,379         | 7,220          | Tribeca                           | 151           | 183           | 504            | 588            |   |                |                |                  |                  |
| Colorado                       | 560            | 3,652          | 2,210          | 10,056         | XV Crosstrek (I)                  | 4,688         | -             | 10,710         | -              |   |                |                |                  |                  |
| Equinox                        | 20,997         | 20,064         | 58,869         | 51,577         | <b>Subaru (D)</b>                 | <b>151</b>    | <b>183</b>    | <b>504</b>     | <b>588</b>     |   |                |                |                  |                  |
| Express/G van                  | 6,065          | 5,878          | 15,531         | 15,667         | <b>Subaru (I)</b>                 | <b>13,738</b> | <b>6,192</b>  | <b>31,854</b>  | <b>16,874</b>  |   |                |                |                  |                  |
| Silverado                      | 39,561         | 36,4           |                |                |                                   |               |               |                |                |   |                |                |                  |                  |