

Top 150 dealership groups based in the U.S. – ranked on 2020 new-vehicle retail sales units

2020 rank	Dealership group	Address	Top executive	Total new retail units	Total used units	Total fleet units	Total wholesale units	Total units	Total number of dealerships	Group revenue all departments*	2019 rank
51	Ray Catena Motor Car Corp. (732) 549-6600; raycatena.com	910 Route 1 Edison, NJ 08817	Raymond Catena owner	17,509	8,223	–	2,580	28,312	15	\$1,496,573,401	45
52	Premier Automotive (504) 940-0000; premierautomotive.com	13040 I-10 Service Road New Orleans, LA 70128	Troy Duhon owner	16,656	19,035	991	4,666	41,348	28	\$1,220,916,526	56
53	Gee Automotive Cos. (503) 261-5100; geeautomotive.com	21502 E. George Gee Ave. Liberty Lake, WA 99019	Ryan Gee CEO	16,231	13,977	600	6,963	37,771	30	\$1,247,716,498	53
54	Summit Automotive Partners (303) 209-3965; summit-ap.com	10301 E. Arapahoe Road, Ste. 200 Centennial, CO 80112	Alex Gillett CEO	16,205	13,479	2,590	7,073	39,347	16	\$1,192,442,924	51
55	Zeigler Auto Group (269) 488-2271; zeigler.com	4201 Stadium Drive Kalamazoo, MI 49008	Aaron Zeigler president	15,996	20,920	8	6,371	43,295	28	\$1,540,884,552	61
56	Galpin Motors Inc. (818) 787-3800; galpin.com	15505 Roscoe Blvd. North Hills, CA 91343	Herbert Boeckmann II owner & CEO	15,402	4,450	112	4,194	24,158	6	\$900,680,041	42
57	Gettel Automotive (941) 921-2655; gettel.com	5959 E. SR 64 Bradenton, FL 34208	James Gettel president	15,323	12,468	7	7,297	35,095	19	\$1,025,151,986	63
58	Rosatti/Plaza Auto Group (718) 253-8400; plazaautomall.com	2740 Nostrand Ave. Brooklyn, NY 11210	John Rosatti president	15,014	3,462	–	3,008	21,484	7	\$548,901,468	68
59	World Class Automotive Group (214) 560-1602; reedhasit.com	7777 Lemmon Ave., Ste. 200 Dallas, TX 75209	Randall Reed CEO	14,301	8,037	925	5,691	28,954	7	\$1,195,673,891	62
60	Ed Morse Automotive Group (800) 336-6773; edmorse.com	2850 S. Federal Hwy. Delray Beach, FL 33483	Edward Morse III chairman & CEO	14,169	9,478	6,461	6,271	36,379	20	\$1,331,126,606	77.
61	McCombs Automotive (210) 821-6523; redmccombs.com	755 E. Mulberry Ave., Ste. 600 San Antonio, TX 78212	Tim Cliver COO	13,938	10,968	117	5,036	30,059	9	\$969,692,000	73
62	#1 Cochran Automotive (877) 262-4726; cochran.com	4520 William Penn Hwy. Monroeville, PA 15146	Robert Cochran president & CEO	13,742	10,239	–	5,821	29,802	26	\$905,000,020	67
63	Garber Management Group (989) 790-9090; garberauto.com	999 S. Washington Ave. Saginaw, MI 48601	Richard Garber president	13,588	24,107	3,334	11,331	52,360	63	\$1,422,322,190	70
64	Sullivan Automotive Group (310) 829-1888; lacarguy.com	2440 Santa Monica Blvd. Santa Monica, CA 90404	Michael Sullivan president & managing member	13,554	7,996	80	2,339	23,969	12	\$836,552,930	50
65	Cavender Auto Family (210) 681-6601; cavenderautofamily.com	5730 N.W. Loop 410 San Antonio, TX 78238	Stephen & Rick Cavender dealers	13,543	12,211	367	5,566	31,687	6	\$1,013,181,379	90
66	Piazza Auto Group (610) 630-7911; piazzaautogroup.com	401 S. Schuylkill Ave. Norristown, PA 19403	Vince Piazza president	13,515	9,734	57	5,775	29,081	26	\$1,063,835,127	60
67	Piercey Automotive Group (949) 369-6000; pierceyautogroup.com	16901 Millikan Ave. Irvine, CA 92606	William Piercey chairman	13,469	4,766	–	3,537	21,772	6	\$629,866,546	58
68	Tuttle-Click Automotive Group (949) 598-4800; tuttleclick.com	41 Auto Center Drive Irvine, CA 92618	Robert Tuttle & James Click co-managing partners	13,460	6,615	676	5,411	26,162	17	\$904,085,548	65
69	Bergstrom Automotive (920) 725-4444; bergstromauto.com	One Neenah Center Neenah, WI 54956	John Bergstrom chairman & CEO	12,997	12,293	361	4,892	30,543	29	\$1,037,871,278	78
70	Island Auto Group (718) 979-0934; islandautogroup.com	1580 Hylan Blvd. Staten Island, NY 10305	Josh Aaronson, Ron Baron & Marcello Sciarino, owners	12,961	14,235	–	5,601	32,797	28	\$944,943,890	44
71	Anderson Automotive Group (919) 787-0099; andersonautomotivegroup.com	9101 Glenwood Ave. Raleigh, NC 27617	Fred Anderson CEO	12,915	10,758	–	5,015	28,688	9	\$806,104,939	66
72	Bommarito Automotive Group (636) 391-7200; bommarito.com	15736 Manchester Road Ellisville, MO 63011	John Bommarito president	12,783	11,688	42,612	7,881	74,964	17	\$2,880,562,691	72
73	Balise Motor Sales Co. (413) 733-8604; baliseauto.com	122 Doty Circle West Springfield, MA 01089	James Balise Jr. owner	12,645	14,511	107	5,818	33,081	24	\$919,870,559	64
74	Wilde Automotive Group (262) 513-2770; wildeauto.com	1710 A Hwy. 164 Waukesha, WI 53186	Mark Wilde vice president	12,637	15,034	–	5,809	33,480	7	\$970,366,053	71
75	Fox Motors (616) 774-4044; foxmotors.com	200 Ottawa Ave., Ste. 800 Grand Rapids, MI 49503	Daniel DeVos chairman & CEO	12,517	12,699	781	3,614	29,611	31	\$965,989,959	69
76	Del Grande Dealer Group (408) 979-3706; dgdg.com	911 Capitol Expressway Auto Mall San Jose, CA 95136	Shaun Del Grande CEO	12,368	8,517	–	2,535	23,420	12	\$790,342,594	59
77	Kenwood Dealer Group Inc. (513) 683-5484; cincyaautos.com	4780 Socialville Foster Road Mason, OH 45040	Robert Reichert general counsel	12,079	12,711	–	–	24,790	15	\$856,017,866	75
78	Sam Pack Automotive Group (888) 478-0654; sampack.com	2070 Diplomat Drive Dallas, TX 75234	Sam Pack dealer principal	11,967	9,351	3,472	2,869	27,659	6	\$1,038,051,364	81
79	Mullinax Automotive (407) 889-7600; mullinaxford.com	1551 E. Semoran Apopka, FL 32703	Jerry & Larry Mullinax owners	11,546	15,461	1,119	4,713	32,839	8	\$1,027,229,089	87
80	Ferman Automotive Group (813) 251-2765; ferman.com	1306 W. Kennedy Blvd. Tampa, FL 33606	James Ferman Jr. president & CEO	11,510	10,880	502	5,218	28,110	21	\$926,394,000	82
81	Germain Motor Co. (614) 383-4967; germaincars.com	4250 Morse Crossing Columbus, OH 43219	Stephen Germain president & CEO	11,365	12,102	–	5,873	29,340	16	\$981,145,401	79
82	Fitzgerald Auto Malls (301) 881-4000; fitzmall.com	11411 Rockville Pike Rockville, MD 20852	John Fitzgerald Jr. president	11,233	12,508	200	3,328	27,269	19	\$823,793,000	85
83	Gillman Cos. (713) 776-7000; gillmanauto.com	10595 W. Sam Houston Pkwy. S. Houston, TX 77099	Stacey Gillman-Wimbish president & CEO	11,217	9,716	–	1,529	22,462	10	\$656,062,217	80
84	Ray Skillman Auto Group (317) 888-9500; rayskillman.com	8424 U.S. 31 S. Indianapolis, IN 46227	Ray Skillman president	11,202	14,492	62	7,498	33,254	18	\$876,465,072	89
85	Car Pros Automotive Group (253) 681-6376; carpros.com	200 S.W. Grady Way Renton, WA 98057	Matthew Phillips president	11,144	5,264	–	3,336	19,744	10	\$495,974,216	102
86	Future Automotive Group (916) 786-3673; futureautomotivegroup.com	650 Auto Mall Drive Roseville, CA 95661	G. Steven Pleau president	11,141	7,595	1,196	6,668	26,600	11	\$978,231,818	93
87	Ken Page Auto Group (954) 509-3260	9400 W. Atlantic Blvd. Coral Springs, FL 33071	Kenneth Page president	10,785	4,226	107	3,826	18,944	7	\$465,221,460	91
88	John Elway Dealerships (602) 381-6594; elwaydealers.com	2425 E. Camelback Road, Ste. 1155 Phoenix, AZ 85016	Mitch Pierce dealer principal	10,477	5,616	713	2,894	19,700	7	\$745,967,327	76
89	Price Simms Family Dealerships (415) 808-4800; pricesimms.com	135 E. Sir Francis Drake Blvd. Larkspur, CA 94939	Tom Price chairman & CEO	10,305	6,825	–	2,210	19,340	16	\$823,103,979	95
90	Curry Automotive (914) 725-3500; curryauto.com	727 Central Ave. Scarsdale, NY 10583	Bernard F. Curry III CEO	10,168	5,105	–	3,468	18,741	11	\$594,389,315	74
91	Swickard Auto Group (503) 454-5000; swickardautogroup.com	19400 S.E. McLoughlin Blvd. Gladstone, OR 97027	Jeff Swickard president & CEO	10,035	9,991	5	3,160	23,191	16	\$994,561,356	136
92	Lindsay Automotive Group (703) 647-8698; lindsaycars.com	3410 King St. Alexandria, VA 22302	Lindsay Family operators	9,973	8,743	671	4,246	23,633	9	\$875,887,476	–
93	Ciocca Dealerships (215) 529-7534; cioccadealerships.com	750 S. West End Blvd. Quakertown, PA 18951	Gregg R. Cioccap CEO	9,926	11,395	351	5,027	26,699	21	\$853,318,303	98
94	Krause Auto Group (770) 649-5124; krausefamilyford.com	P.O. Box 1249 Alpharetta, GA 30009	Vernon Krause dealer principal & owner	9,755	7,133	733	3,282	20,903	12	\$918,058,203	140
95	Empire Automotive Group (631) 470-1700; shopempireauto.com	1026 E. Jericho Turnpike Huntington Station, NY 11746	Michael Brown owner	9,726	4,145	180	1,947	15,998	10	\$609,244,397	96
96	Phil Smith Automotive Group (954) 867-1234; philsmithauto.com	4250 N. Federal Hwy. Lighthouse Point, FL 33064	Michael Dayhoff president & CEO	9,718	10,121	70	7,039	26,948	18	\$808,945,813	103
97	Boucher Group Inc. (414) 427-4141; boucher.com	4141 S. 108th St. Greenfield, WI 53228	Gordon Boucher CEO	9,471	10,265	378	4,956	25,070	20	\$820,439,000	99
98	Huffines Auto Dealerships (972) 867-6000; huffines.net	4500 W. Plano Pkwy. Plano, TX 75093	S. Ray Huffines owner & CEO	9,136	7,327	1,190	4,216	21,869	14	\$728,338,338	107
99	Rosenthal Automotive Organization (703) 553-4300; rosenthalauto.com	1902 Association Drive Reston, VA 20191	Robert Peterson chairman & CEO	9,087	7,241	–	–	16,328	12	\$852,060,653	82
100	Phil Long Dealerships (719) 575-7000; phillong.com	1212 A Motor City Drive Colorado Springs, CO 80905	Gerald Cimino CEO	9,068	10,059	1,177	5,681	25,985	20	\$937,029,988	118

*Includes new, used, fleet, wholesale, F&I, body shop, parts and service departments. May also include revenue from affiliated operations, such as rentals, or commercial vehicle or non-auto dealerships.

Note: Data current as of April 5, 2021

Source: Automotive News Research & Data Center

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101	Morrie's Automotive Group (952) 544-0376; morries.com	12520 Wayzata Blvd. Minnetonka, MN 55305	Lance Iserman CEO	8,851	12,460	–	–	21,311	15	\$757,589,000	101
102	Shottenkirk Automotive Group Inc. (319) 758-5900; shottenkirk.com	309 S. Gear Ave. West Burlington, IA 52655	Gregory Shottenkirk president & CEO	8,756	13,440	–	2,875	25,071	14	\$903,737,000	–
103	Wallace Automotive Group (772) 287-3232; wallaceaotogroup.net	3801 S.E. Federal Hwy. Stuart, FL 34997	Bill Wallace CEO	8,742	7,215	–	–	15,957	9	\$496,500,000	112
104	Schomp Automotive Group (303) 798-1500; schomp.com	1003 Plum Valley Lane Highlands Ranch, CO 80129	Aaron Wallace CEO	8,726	9,121	–	2,494	20,341	8	\$693,225,238	–
105	Holler Classic Automotive Group (407) 645-1331; hollerclassic.com	P.O. Box 1720 Winter Park, FL 32790	Judi Holler president	8,714	6,940	–	6,283	21,937	9	\$502,904,604	104
106	American Motors Corp. (408) 260-9300	4490 Stevens Creek Blvd. San Jose, CA 95129	Stephen Cornelius president	8,667	5,204	–	1,663	15,534	7	\$415,037,339	94
107	Safford Automotive Group (703) 866-1700; saffordauto.com	7611 Loisdale Road Springfield, VA 22150	James Gramm president	8,589	5,704	–	4,141	18,434	14	\$650,551,713	133
108	Gilchrist Automotive (817) 596-5700; gilchristautomotive.com	3000 Fort Worth Hwy. Hudson Oaks, TX 76087	Charlie & Stephen Gilchrist owners	8,530	5,296	1,210	3,795	18,831	11	\$688,127,073	132
109	Lou Fusz Automotive Network Inc. (314) 994-1500; fusz.com	925 N. Lindbergh Blvd. St. Louis, MO 63141	Randy Fusz president	8,333	8,141	1,274	4,164	21,912	14	\$632,861,989	119
110	Golling Automotive Group (248) 334-3600; golling.com	2405 S. Telegraph Road Bloomfield Hills, MI 48302	A. William Golling president	8,277	2,751	111	1,118	12,257	9	\$449,586,408	123
111	Bob Loquercio Auto Group (773) 728-5000; blautogroup.com	1600 W. Lake St. Streamwood, IL 60107	Robert Loquercio president	8,230	7,025	–	3,506	18,761	7	\$480,755,000	121
111	Crain Automotive Team (501) 542-5000; crainteam.com	5980 Wadley Road Sherwood, AR 72120	Larry Crain Sr. chairman	8,230	9,649	106	5,928	23,913	18	\$719,873,875	131
113	Criswell Automotive (301) 948-0880; criswellauto.com	503 Quince Orchard Road Gaithersburg, MD 20878	Harry Ellsworth Criswell III dealer	8,215	3,035	189	1,802	13,241	12	\$511,467,044	113
114	Kunes Country Auto Group (262) 728-5544; shopkunes.com	1234 E. Geneva St. Delavan, WI 53115	Gregg Kunes president	8,181	13,557	–	8,456	30,194	23	\$814,180,934	149
115	Hertrich Family of Auto Dealerships (302) 629-5100; hertrichs.com	26905 Sussex Hwy. Seaford, DE 19973	Frederick Hertrich III president	8,177	7,971	2,753	5,971	24,872	26	\$744,982,736	116
116	Rusnak Auto Group (626) 449-0770; rusnakonline.com	267-337 W. Colorado Blvd. Pasadena, CA 91105	Paul Rusnak chairman	8,054	4,358	640	1,596	14,648	14	\$922,282,043	97
117	Carter Myers Automotive (434) 220-8815; cmacars.com	100 Myers Drive Charlottesville, VA 22901	Liza Borches president & CEO	8,002	6,288	–	3,416	17,706	16	\$510,906,987	125
118	Byers Automotive Group (614) 228-5111; byersauto.com	427 S. Hamilton Road Columbus, OH 43213	George Byers chairman	7,985	7,428	793	4,027	20,233	17	\$611,973,025	114
119	Bowers Automotive Group (423) 664-5790; bowersag.com	2146 Chapman Road Chattanooga, TN 37421	Bradley Cobb president	7,884	7,292	69	4,141	19,386	10	\$502,690,758	115
120	Blaise Alexander Family Dealerships (570) 546-4925; blaisealexander.com	10 Alexander Drive Muncy, PA 17756	Blaise Alexander owner & president	7,883	10,701	–	5,478	24,062	17	\$687,264,465	110
121	Serra Automotive Group (205) 836-6775; serraautomotive.com	9709 Parkway E., Ste. D Birmingham, AL 35215	Anthony Serra CEO	7,863	7,932	–	4,491	20,286	23	\$522,725,390	139
122	Murgado Automotive Group (305) 856-3000; murgadoautomotivegroup.com	665 S.W. 8 St. Miami, FL 33130	Mario Murgado president & CEO	7,783	6,122	–	3,752	17,657	15	\$655,206,160	127
123	Kelly Automotive Group (978) 774-1000; kellyauto.com	155 Andover St., Rte. 114 Danvers, MA 01923	Brian Kelly president & CEO	7,697	4,127	–	3,446	15,270	7	\$423,732,964	100
124	Napleton Auto Group (847) 825-1800; shopnapleton.com	10400 W. Higgins, Ste. 305 Rosemont, IL 60018	Paul & William Napleton presidents	7,608	8,102	2,600	3,145	21,455	20	\$707,035,000	145
125	Preston Automotive Group (410) 673-7171; prestonmotor.com	218 S. Main St. Preston, MD 21655	David Wilson Jr. president	7,541	6,583	–	3,587	17,711	13	\$511,520,749	134
126	Fletcher Auto Group (501) 352-3954; fletcherauto.com	808 Silverwood Trail North Little Rock, AR 72116	Frank Fletcher CEO	7,436	6,483	–	5,203	19,122	13	\$524,036,733	122
127	Sutherlin Automotive Group (678) 714-4069; sutherlinnissan.com	3520 GA-20 Buford, GA 30519	George Sutherlin president	7,373	9,384	–	–	16,757	9	\$570,799,883	108
128	Headquarter Automotive (305) 423-4616; headquarterauto.com	5895 N.W. 167th St. Miami, FL 33015	Jeronimo M. Esteve CEO	7,367	3,993	–	2,279	13,639	4	\$357,959,127	109
129	Bobby Rahal Automotive Group (717) 691-5600; bobbyrahal.com	6715 Carlisle Pike Mechanicsburg, PA 17050	Ron Ferris CEO	7,340	7,029	363	4,592	19,324	11	\$720,794,796	120
130	Bob Moore Auto Group (405) 605-2363; bobmoore.com	P.O. Box 3206 Oklahoma City, OK 73102	Mark Moore CEO	7,033	7,652	434	2,935	18,054	15	\$664,558,546	128
131	AutoFair Automotive Group (603) 634-1000; autofair.com	1477 S. Willow St. Manchester, NH 03103	H. Andy Crews president & CEO	7,022	8,050	–	3,958	19,030	7	\$481,612,000	111
132	Russ Darrow Group Inc. (262) 250-9600; russdarrow.com	W133 N8569 Executive Pkwy. Menomonee Falls, WI 53051	Russell Darrow Jr. chairman & CEO	6,925	11,646	162	4,221	22,954	26	\$589,060,133	138
133	Cooper Auto Group (405) 242-6150; cooperautogroup.com	14349 N. Kelley Edmond, OK 73013	Joe Cooper owner	6,810	12,788	756	2,410	22,764	13	\$791,691,911	–
134	Gunn Automotive Group (210) 472-2501; gunnauto.com	227 Broadway San Antonio, TX 78205	Sean Gunn CEO	6,753	5,928	1,392	2,908	16,981	6	\$533,534,773	117
135	Chapman Auto Group (267) 960-1700; chapmanautogroup.com	1170 Easton Road Horsham, PA 19044	Randy Chapman CEO	6,654	4,060	–	1,635	12,349	8	\$420,839,513	106
136	JG Auto Group (210) 829-1800	153 Treeline Park, Ste. 300 San Antonio, TX 78209	Jack Guenther Jr. president	6,537	5,129	–	–	11,666	6	\$505,590,822	146
137	Richardson & Partners (505) 292-0000; rich-ford.com	8601 Lomas Blvd. N.E. Albuquerque, NM 87112	Kevin Blewett president	6,534	4,667	1,257	3,158	15,616	6	\$577,903,429	129
138	Yark Automotive Group Inc. (419) 841-7771; yarkauto.com	6019 W. Central Ave. Toledo, OH 43615	John Yark president	6,498	6,691	–	1,368	14,557	8	\$471,745,489	143
139	Reedman-Toll Auto Group (215) 757-4961; reedmantoll.com	1700 E. Lincoln Hwy. Langhorne, PA 19047	Bruce Toll dealer principal	6,496	3,350	–	2,203	12,049	7	\$389,633,841	92
140	Romano Auto Dealerships (315) 637-4491; romanocars.com	c/o 5431 N. Burdick St. Fayetteville, NY 13066	Michael J. & Joseph J. Romano co-owners	6,401	2,807	–	3,436	12,644	6	\$371,585,441	124
141	FRL Automotive (305) 652-6500; toyotaofnorthmiami.com	16600 N.W. 2nd Ave. Miami, FL 33169	Eric Friedman dealer principal	6,287	3,014	–	1,584	10,885	3	\$315,487,245	141
142	Betten Baker Auto Group (231) 759-5875; bettenbaker.com	2501 Henry St. Muskegon, MI 49441	Chris Baker president	6,208	7,654	–	2,619	16,481	20	\$505,669,162	126
143	Courtesy Automotive Group (602) 279-3232; houseofcourtesy.com	1233 E. Camelback Phoenix, AZ 85014	William Gruwell chairman	6,200	7,304	2,717	4,038	20,259	5	\$728,293,446	–
144	Green Family Stores Inc. (217) 522-1222; greenfamilystores.com	3801 Wabash Ave. Springfield, IL 62707	Todd & Jill Green presidents	6,019	8,412	–	3,930	18,361	13	\$501,924,508	–
145	Martin Management Group (270) 783-8080; martingp.com	1048 Ashley St., Ste. 401 Bowling Green, KY 42103	Chadwick Martin president	5,539	2,980	–	1,516	10,035	12	\$276,822,955	148
146	Noarus Auto Group (310) 258-0920; noarus.com	9670 Trask Ave. Garden Grove, CA 92844	Norris Bishton Jr. chairman & CEO	5,223	3,495	–	1,326	10,044	4	\$303,114,949	144
147	Continental Motors Group (708) 716-4497; continentalmotors.com	6701 S. LaGrange Road Hodgkins, IL 60525	John Weinberger CEO	4,981	3,789	–	1,623	10,393	8	\$373,163,000	130
148	World Auto Group (973) 442-0500; denvillennissan.com	3057 Rte. 10 E. Denville, NJ 07834	Albert & Chris Preziosi owners	4,916	2,317	–	3,568	10,801	12	\$354,843,808	142
149	Voss Auto Network (937) 428-2422; vossauto.com	332 Congress Park Drive Centerville, OH 45459	John Voss president	4,629	4,057	–	1,493	10,179	8	\$309,753,541	–
150	Principle Auto (210) 437-3977; principleauto.com	153 Treeline Park, Ste. 200 San Antonio, TX 78209	Abigail Kampmann CEO	4,426	6,069	–	1,512	12,007	8	\$430,539,251	–

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