

# Top 50 dealership groups in the U.S. – ranked on 2018 parts and service revenue

2018 rank	Dealership group	2018 parts & service revenue	2017 parts & service revenue	% change 2018 vs. 2017	Total number of dealerships	Average parts & service revenue per dealership in 2018
1	AutoNation Inc.†	\$3,447,600,000	\$3,398,300,000	1.5%	244	\$14,129,508
2	Penske Automotive Group Inc.†‡	\$2,151,400,000	\$2,057,500,000	4.6%	280	\$7,683,571
3	Group 1 Automotive Inc.†‡	\$1,416,889,000	\$1,338,032,000	5.9%	183	\$7,742,563
4	Sonic Automotive Inc.†	\$1,334,209,000	\$1,364,935,000	-2.3%	104	\$12,828,933
5	Hendrick Automotive Group	\$1,240,652,892	\$1,175,298,477	5.6%	96	\$12,923,468
6	Lithia Motors Inc.†	\$1,135,852,204	\$939,942,109	20.8%	181	\$6,275,427
7	Asbury Automotive Group Inc.†	\$821,000,000	\$786,100,000	4.4%	83	\$9,891,566
8	Larry H. Miller Dealerships	\$630,761,897	\$583,244,117	8.1%	63	\$10,012,094
9	Ken Garff Automotive Group	\$446,492,382	\$433,809,620	2.9%	50	\$8,929,848
10	Holman Automotive Group Inc.	\$435,067,871	\$415,185,174	4.8%	33	\$13,183,875
11	Prime Automotive Group	\$333,645,187	\$293,669,399	13.6%	57	\$5,853,424
12	Herb Chambers Cos.	\$318,867,032	\$309,565,373	3.0%	52	\$6,132,058
13	Fletcher Jones Automotive Group	\$304,130,974	\$290,880,966	4.6%	18	\$16,896,165
14	Braman Dealerships	\$296,939,457	\$266,532,046	11.4%	11	\$26,994,496
15	Staluppi Auto Group	\$283,802,365	\$272,091,208	4.3%	41	\$6,922,009
16	Servco Pacific Inc.‡	\$252,443,000	\$224,355,000	12.5%	27	\$9,349,741
17	Greenway Automotive‡	\$251,891,318	\$251,602,483	0.1%	55	\$4,579,842
18	Ourisman Automotive Group	\$247,852,082	\$231,429,706	7.1%	23	\$10,776,177
19	Morgan Auto Group	\$242,262,111	\$186,215,688	30.1%	37	\$6,547,625
20	Suburban Collection	\$240,690,606	\$221,510,944	8.7%	45	\$5,348,680
21	Jim Koons Automotive Cos.	\$236,951,378	\$216,507,324	9.4%	17	\$13,938,316
22	Gee Automotive Cos.	\$235,354,761	\$154,560,932	52.3%	24	\$9,806,448
23	Napleton Automotive Group	\$225,704,355	\$181,531,663	24.3%	48	\$4,702,174
24	Findlay Automotive Group	\$223,529,564	\$197,441,178	13.2%	34	\$6,574,399
25	Victory Automotive Group	\$223,053,841	\$204,508,460	9.1%	42	\$5,310,806
26	David Wilson Automotive Group‡	\$220,495,838	\$227,174,845	-2.9%	16	\$13,780,990
27	Keyes Automotive Group	\$217,628,178	\$213,776,386	1.8%	15	\$14,508,545
28	Mac Haik Auto Group	\$208,574,564	\$199,250,162	4.7%	16	\$13,035,910
29	Chapman Automotive Group	\$207,093,676	\$196,238,940	5.5%	26	\$7,965,141
30	Earnhardt Auto Centers	\$199,855,201	\$188,309,282	6.1%	24	\$8,327,300
31	Sheehy Auto Stores	\$191,152,352	\$187,713,639	1.8%	22	\$8,688,743
32	RML Automotive	\$187,810,138	\$160,172,159	17.3%	35	\$5,366,004
33	Baxter Auto Group	\$179,184,428	\$156,832,531	14.3%	20	\$8,959,221
34	Serra Automotive Inc.	\$160,939,888	\$151,966,699	5.9%	43	\$3,742,788
35	Zeigler Auto Group	\$157,414,308	\$137,542,344	14.4%	28	\$5,621,940
36	West-Herr Automotive Group Inc.	\$156,298,760	\$143,790,353	8.7%	22	\$7,104,489
37	DARCARS Automotive Group	\$156,269,414	\$158,609,689	-1.5%	24	\$6,511,226
38	Ganley Auto Group	\$154,730,539	\$130,542,310	18.5%	36	\$4,298,071
39	Performance Automotive Network	\$154,283,491	\$139,535,837	10.6%	15	\$10,285,566
40	John Eagle Auto Group	\$153,616,204	\$135,231,481	13.6%	13	\$11,816,631
41	Priority Auto Group	\$153,106,875	\$141,241,935	8.4%	21	\$7,290,804
42	Fitzgerald Auto Malls	\$150,718,000	\$140,922,000	7.0%	19	\$7,932,526
43	Ray Catena Motor Car Corp.	\$149,820,238	\$143,710,111	4.3%	16	\$9,363,765
44	Open Road Auto Group	\$146,338,900	\$131,222,102	11.5%	20	\$7,316,945
45	Balise Motor Sales Co.	\$145,095,847	\$138,103,406	5.1%	26	\$5,580,610
46	Walser Automotive Group	\$139,798,974	\$124,614,644	12.2%	25	\$5,591,959
47	Kahlig Auto Group	\$131,142,000	\$122,166,600	7.3%	14	\$9,367,286
48	Rusnak Auto Group	\$130,990,210	\$131,530,482	-0.4%	13	\$10,076,170
49	Sullivan Automotive Group	\$129,550,789	\$130,303,020	-0.6%	11	\$11,777,344
50	Rosenthal Automotive Organization	\$128,226,550	\$127,523,646	0.6%	11	\$11,656,959

†Publicly held

‡Figures include data for dealerships outside the U.S.

Source: Automotive News Data Center